



16

ICI/net

Control Complexity – Manage Safely

HEADER RELEASE DOCUMENT

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 - > Value stream metafunction: Supply Chain Management - linear and agile SCM
 - > Value stream metafunction: Supply Chain Management - OKR structured

- Revisions
 - > (none)

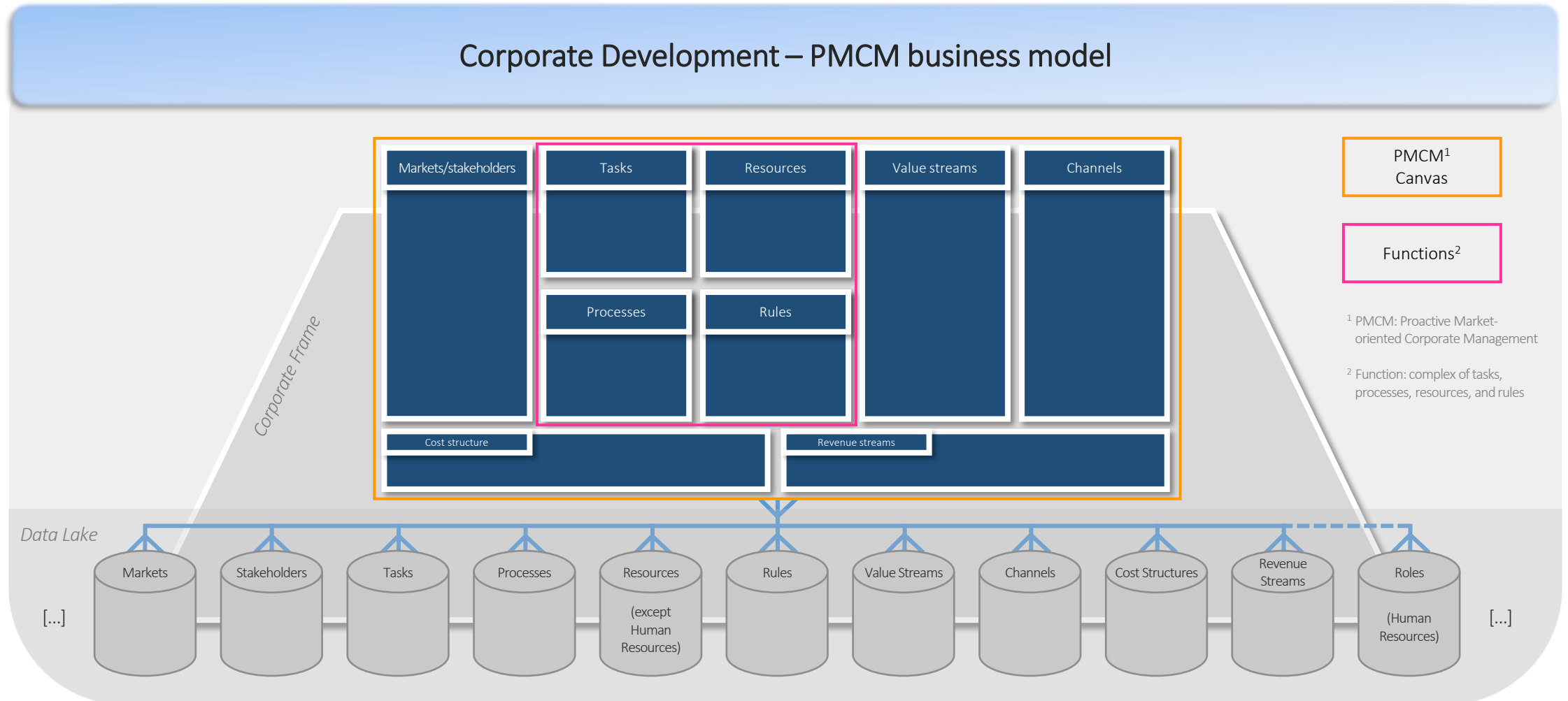
- Fixed Bugs
 - > Minor bugs were fixed

- Further
 - > Some minor cosmetic ops ;)

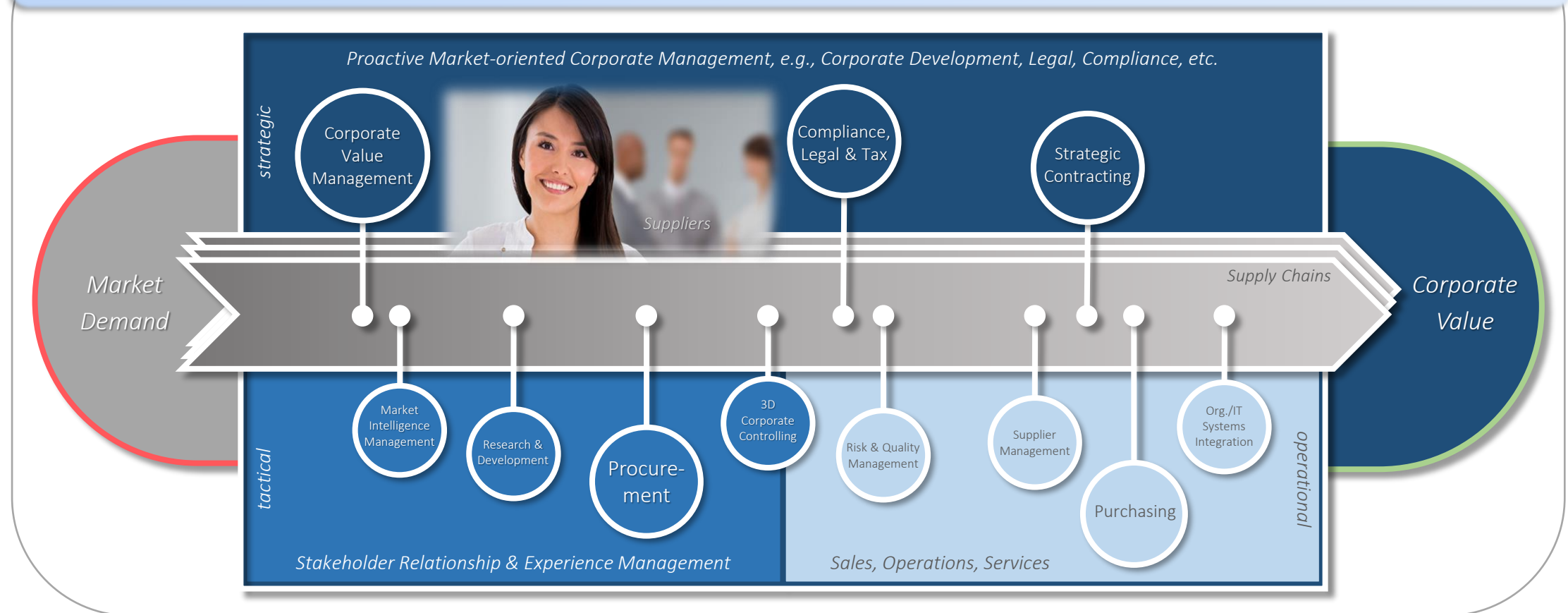


Recommended to be viewed in full screen mode (ctrl+L)

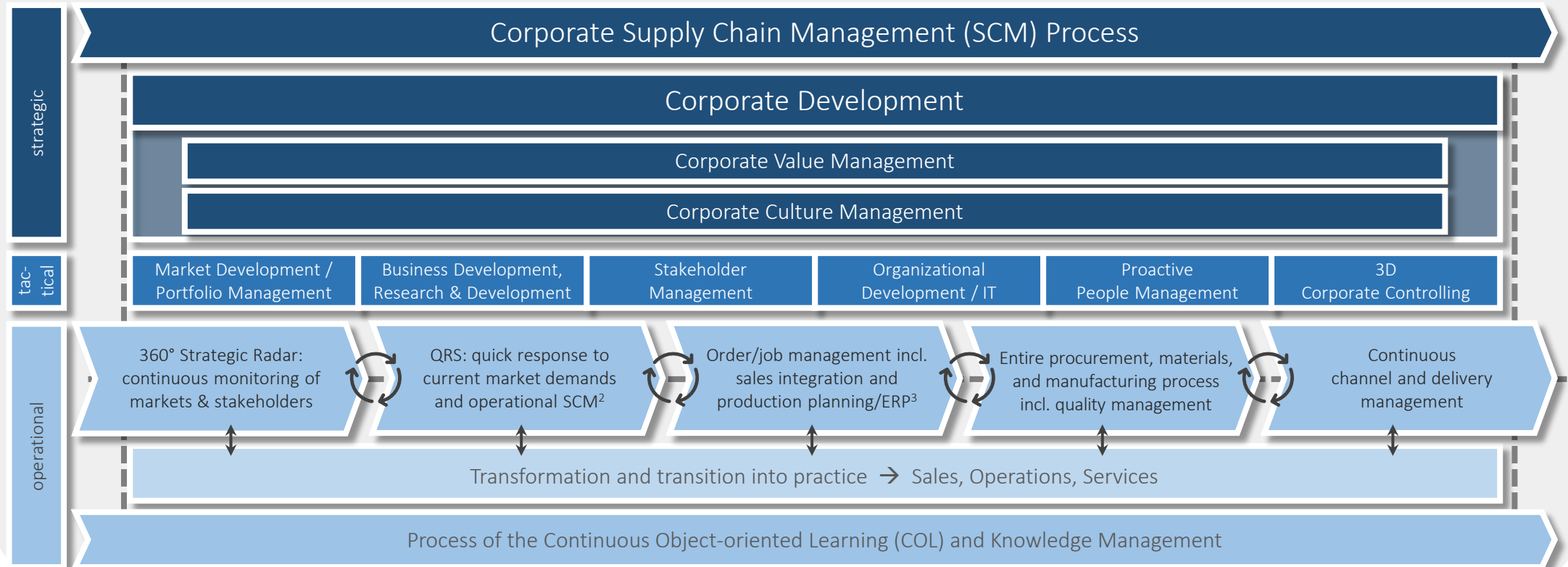
Corporate Development – PMCM business model



Value stream: supply chains as significant sources of Corporate Value



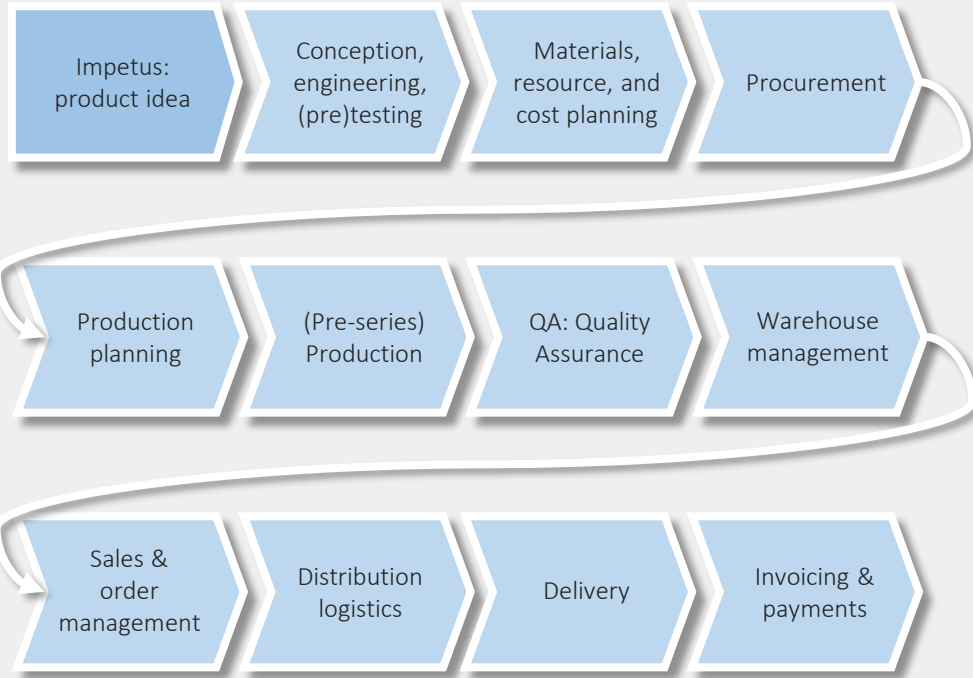
Value stream metafunction¹: Supply Chain Application Model – layer architecture



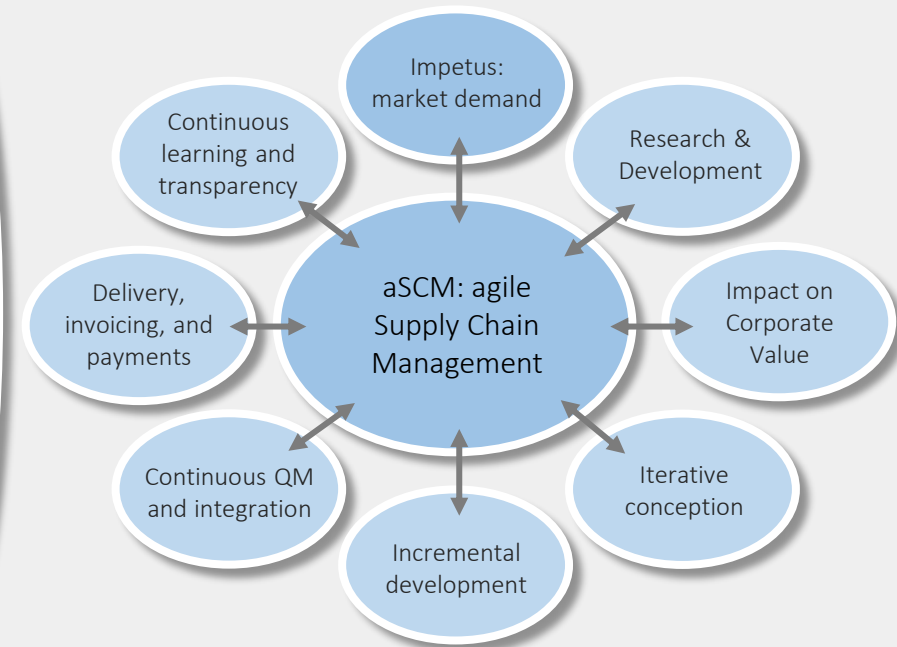
¹ Metafunction: integrated system of functions for different purposes and/or of different corporate levels ² SCM: Supply Chain Management ³ ERP: Enterprise Resource Planning (systems)

Value stream metafunction: Supply Chain Management – linear or agile?

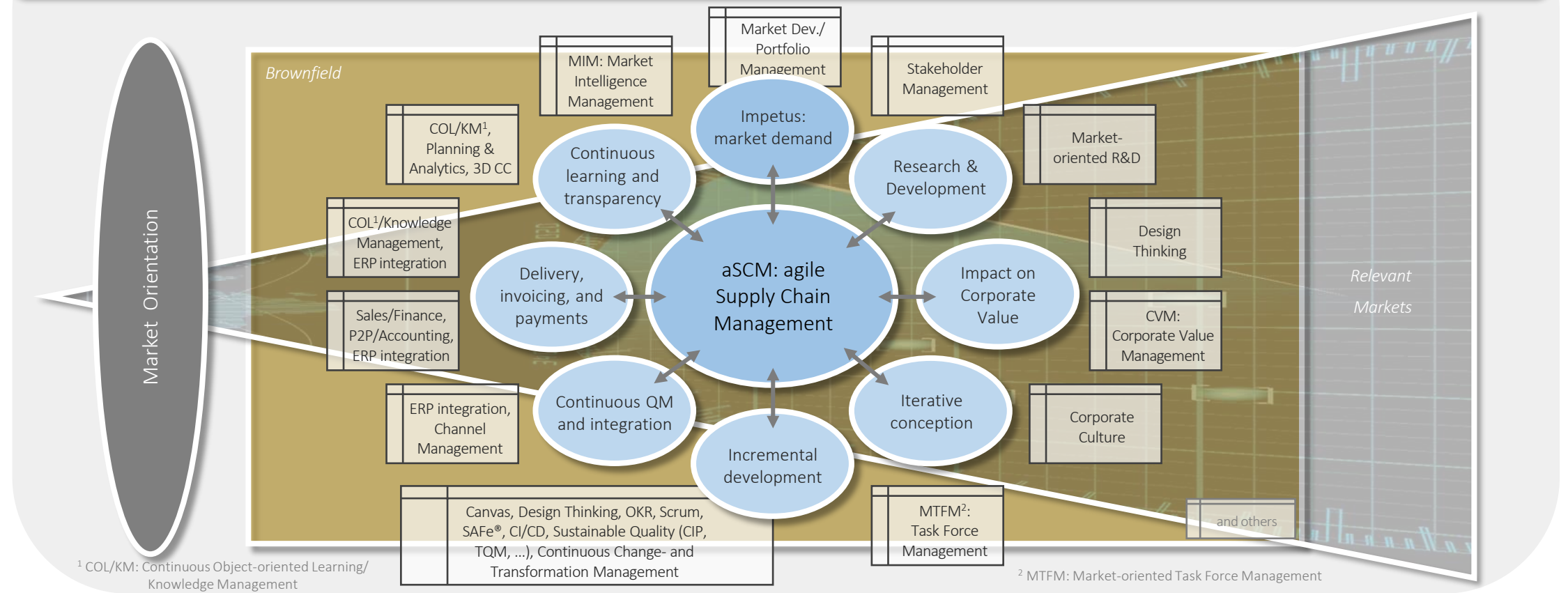
Linear SCM: straightforward approach



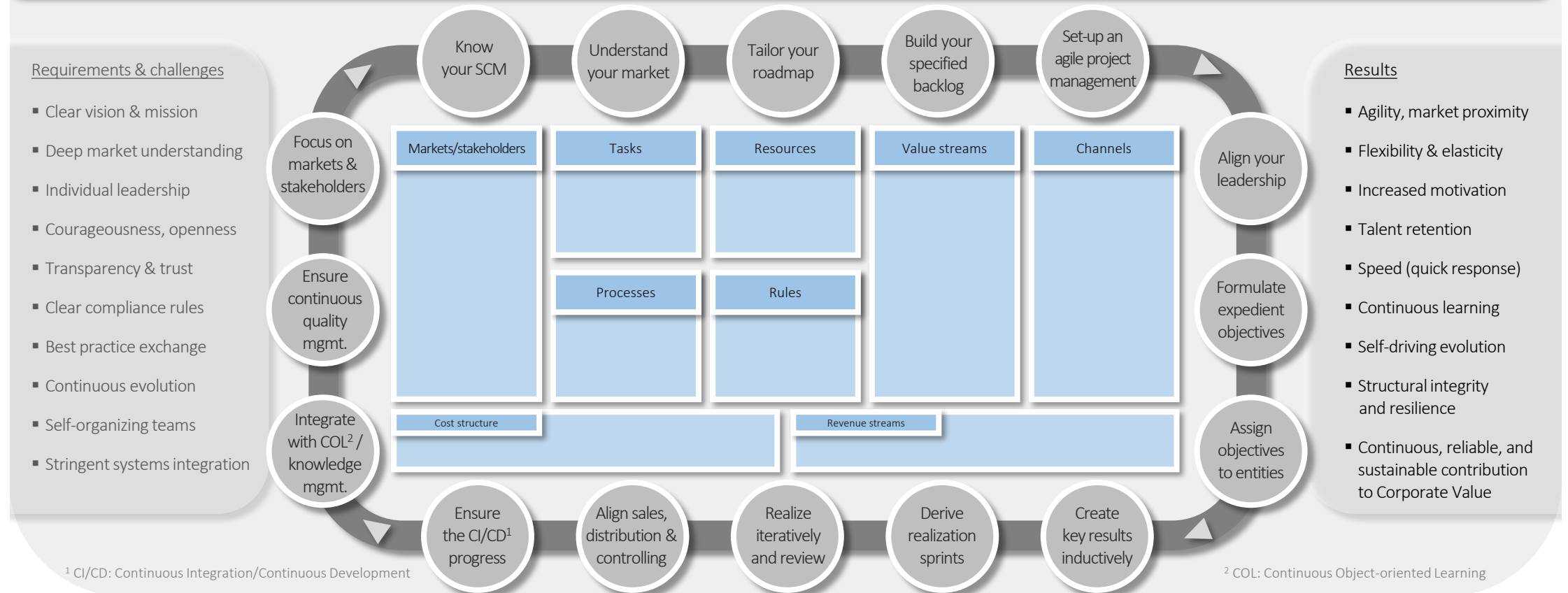
Agile SCM (aSCM): iterative approach



Value stream metafunction: agile Supply Chain Management – systems and management integration



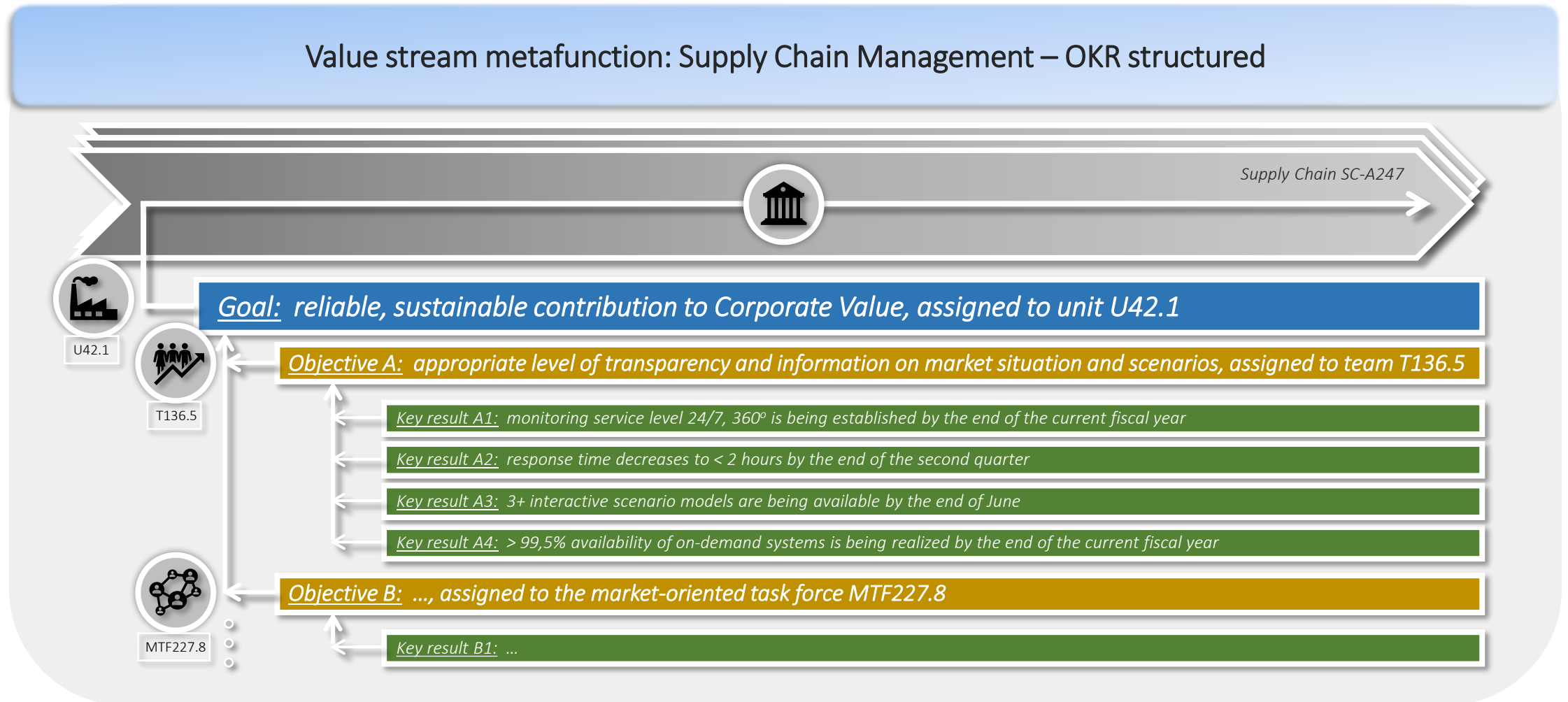
Value stream metafunction: Supply Chain Management – market-oriented agile SCM (aSCM)



¹ CI/CD: Continuous Integration/Continuous Development

² COL: Continuous Object-oriented Learning

Value stream metafunction: Supply Chain Management – OKR structured



Value stream: Procurement & Supplier Management

Procurement

- Aligning Procurement with the Corporate Value Management (CVM)
- Sourcing: knowing your sourcing markets and business partners
- **Stakeholder Relationship Management (SRM): leading suppliers**
- Understanding sourcing markets: Market Intelligence Management
- Purchasing: supplying materials, goods, and services
- Learning: aligning Procurement with Research & Development
- Ensuring transparency: integrating procurement with 3D CC

Supplier Management

- Researching for superior suppliers in all relevant markets
- Classifying potential suppliers according to business partner rules
- Assessing the specific capabilities of all potential suppliers
- Documenting the suppliers' capabilities for on-demand use
- Selecting eligible business partners (BPs) for specific requests
- Maintaining relations and frameworks with BPs at eye level
- Developing contract frames including legal and compliance check

- ▶ *Procurement is a key interaction operator of the Proactive Market-oriented Corporate Management (PMCM).*
- ▶ *Supplier Management is a key interaction operator of Procurement, ensuring best of breed suppliers for every need.*
- ▶ *The integrated, holistic Supply Chain Management reliably and sustainably contributes to Corporate Value.*

¹ 3D CC: three-dimensional corporate controlling

Value stream: Procurement & Purchasing

Procurement

- Aligning Procurement with the Corporate Value Management (CVM)
- Sourcing: knowing your sourcing markets and business partners
- Stakeholder Relationship Management (SRM): leading suppliers
- Understanding sourcing markets: Market Intelligence Management
- **Purchasing: supplying materials, goods, and services**
- Learning: aligning Procurement with Research & Development
- Ensuring transparency: integrating procurement with 3D CC

Purchasing

- Clarifying and specifying the needs with relevant stakeholders
- Creating and submitting inquiries and requests to suppliers
- Verifying, evaluating, and negotiating incoming offers
- Submitting and tracking orders according to specified needs
- Reviewing and validating goods and services upon receipt
- Auditing purchase invoices, processing payment procedures
- Integrating processes and systems infrastructure with IT standards

- ▶ *Procurement is a key interaction operator of the Proactive Market-oriented Corporate Management (PMCM).*
- ▶ *Purchasing is a key interaction operator of Procurement, ensuring the appropriate supply of materials, goods, and services.*
- ▶ *The integrated, holistic Supply Chain Management reliably and sustainably contributes to Corporate Value.*

¹ 3D CC: three-dimensional corporate controlling

Imprint

Object: **ICI/net Framework** – Proactive Market-oriented Corporate Management based on the Integrated Corporate Identity (ICI)

Name: Integrated **C**orporate Identity/**net**worked Management Framework

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